Profit and Loss by Month
January - June, 2021

|  | JAN 2021 | FEB 2021 | MAR 2021 | APR 2021 | MAY 2021 | JUN 2021 | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income |  |  |  |  |  |  |  |
| 51 Assessment Income |  |  |  | 68,118.18 | 23,869.89 |  | \$91,988.07 |
| 53 Interest | 4.10 | 3.39 | 3.81 |  |  | 9.47 | \$20.77 |
| 54 Other Income |  |  |  |  | 4.48 |  | \$4.48 |
| Total Income | \$4.10 | \$3.39 | \$3.81 | \$68,118.18 | \$23,874.37 | \$9.47 | \$92,013.32 |
| GROSS PROFIT | \$4.10 | \$3.39 | \$3.81 | \$68,118.18 | \$23,874.37 | \$9.47 | \$92,013.32 |
| Expenses |  |  |  |  |  |  |  |
| 103 Marketing |  |  |  | 550.00 | 500.00 |  | \$1,050.00 |
| 103.1 Print Advertising |  |  |  |  |  | 1,166.00 | \$1,166.00 |
| 103.5 Other Marketing |  |  | 1,308.34 |  |  | 500.00 | \$1,808.34 |
| Total 103 Marketing |  |  | 1,308.34 | 550.00 | 500.00 | 1,666.00 | \$4,024.34 |
| 104 Street Services |  |  |  |  |  |  | \$0.00 |
| 104.1 Safety, Street Services | 7,456.00 | 0.00 | 4,428.00 | 7,456.00 |  | 5,484.20 | \$24,824.20 |
| 104.2 Cleaning and Washing |  |  | 1,950.00 | 1,950.00 | 1,950.00 | 1,950.00 | \$7,800.00 |
| 104.3 Graffiti Removal | 71.86 |  | 887.39 |  |  | -778.16 | \$181.09 |
| 104.4 Other Street Services |  | 109.22 |  | 0.00 |  | -109.22 | \$0.00 |
| Total 104 Street Services | 7,527.86 | 109.22 | 7,265.39 | 9,406.00 | 1,950.00 | 6,546.82 | \$32,805.29 |
| 105 Other Expenses |  |  |  | 100.00 |  |  | \$100.00 |
| 105.3 Other Expenses |  |  |  |  |  | 887.38 | \$887.38 |
| Total 105 Other Expenses |  |  |  | 100.00 |  | 887.38 | \$987.38 |
| 110 Administration |  |  |  |  |  |  | \$0.00 |
| 110.1 Payroll Expense | 3,716.84 | 3,816.58 | 3,489.73 | 3,489.77 | 3,748.38 | 3,264.97 | \$21,526.27 |
| 110.3 Supplies |  |  |  |  |  | 24.03 | \$24.03 |
| 110.4 Insurance | 2,443.00 |  |  |  |  |  | \$2,443.00 |
| 110.6 State and Local Fees |  |  |  |  |  | 80.00 | \$80.00 |
| 110.7 Website/Social Meda | 416.66 | 416.66 | 416.66 |  |  |  | \$1,249.98 |
| 110.8 Misc. Administration | 35.00 | -35.00 |  |  |  | 314.00 | \$314.00 |
| Total 110 Administration | 6,611.50 | 4,198.24 | 3,906.39 | 3,489.77 | 3,748.38 | 3,683.00 | \$25,637.28 |
| Total Expenses | \$14,139.36 | \$4,307.46 | \$12,480.12 | \$13,545.77 | \$6,198.38 | \$12,783.20 | \$63,454.29 |
| NET OPERATING INCOME | \$ -14,135.26 | \$ -4,304.07 | \$ -12,476.31 | \$54,572.41 | \$17,675.99 | \$ -12,773.73 | \$28,559.03 |
| Other Expenses |  |  |  |  |  |  |  |
| Reconciliation Discrepancies |  |  |  |  |  | -100.28 | \$ -100.28 |
| Total Other Expenses | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$ -100.28 | \$ -100.28 |
| NET OTHER INCOME | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.28 | \$100.28 |
| NET INCOME | \$ -14,135.26 | \$ -4,304.07 | \$ -12,476.31 | \$54,572.41 | \$17,675.99 | \$ -12,673.45 | \$28,659.31 |

