

Historic Railroad Square Association

Budget vs. Actuals: FY_2022 - FY22 P&L

January - November, 2022

| | TOTAL | | | |
|--|---------------------|----------------------|-----------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Income | | | | |
| 51 Assessment Income | 248,332.08 | 248,393.98 | -61.90 | 99.98 % |
| 52 Grants and Donations | 19,800.00 | 2,000.00 | 17,800.00 | 990.00 % |
| 53 Interest | 92.43 | 110.00 | -17.57 | 84.03 % |
| Total Income | \$268,224.51 | \$250,503.98 | \$17,720.53 | 107.07 % |
| GROSS PROFIT | \$268,224.51 | \$250,503.98 | \$17,720.53 | 107.07 % |
| Expenses | | | | |
| 103 Marketing | | | | |
| 103.1 Print Advertising | 4,431.08 | 4,620.00 | -188.92 | 95.91 % |
| 103.2 On-Line Advertising | 2,000.00 | 2,750.00 | -750.00 | 72.73 % |
| 103.5 Other Marketing | 4,630.00 | 12,850.00 | -8,220.00 | 36.03 % |
| Total 103 Marketing | 11,061.08 | 20,220.00 | -9,158.92 | 54.70 % |
| 104 Street Services | | | | |
| 104.1 Safety, Street Services | 63,645.87 | 101,200.00 | -37,554.13 | 62.89 % |
| 104.2 Cleaning and Washing | 22,737.00 | 33,000.00 | -10,263.00 | 68.90 % |
| 104.3 Graffiti Removal | 163.63 | 1,650.00 | -1,486.37 | 9.92 % |
| 104.4 Other Street Services | | 10,230.00 | -10,230.00 | |
| Total 104 Street Services | 86,546.50 | 146,080.00 | -59,533.50 | 59.25 % |
| 105 Other Expenses | | | | |
| 105.3 Other Expenses | 285.00 | 2,750.00 | -2,465.00 | 10.36 % |
| Total 105 Other Expenses | 285.00 | 2,750.00 | -2,465.00 | 10.36 % |
| 106 Physical Improvements | | | | |
| 106.1 Container Plants | | 5,000.00 | -5,000.00 | |
| 106.2 Lighting | 12,489.68 | 30,000.00 | -17,510.32 | 41.63 % |
| 106.3 Way Finding | 2,127.26 | 15,000.00 | -12,872.74 | 14.18 % |
| 106.4 Street Trees | 30,735.00 | 30,000.00 | 735.00 | 102.45 % |
| Total 106 Physical Improvements | 45,351.94 | 80,000.00 | -34,648.06 | 56.69 % |
| 110 Administration | | | | |
| 110.1 Payroll Expense | 44,712.69 | 45,760.00 | -1,047.31 | 97.71 % |
| 110.2 Computers and Software | 983.40 | 2,750.00 | -1,766.60 | 35.76 % |
| 110.3 Supplies | 291.33 | 2,200.00 | -1,908.67 | 13.24 % |
| 110.4 Insurance | 2,836.47 | 4,525.00 | -1,688.53 | 62.68 % |
| 110.5 Certified Accountant | 2,370.00 | 4,500.00 | -2,130.00 | 52.67 % |
| 110.6 State and Local Fees | 2,531.65 | 600.00 | 1,931.65 | 421.94 % |
| 110.7 Website/Social Meda | 6,400.00 | 9,500.00 | -3,100.00 | 67.37 % |
| 110.8 Misc. Administration | | 2,750.00 | -2,750.00 | |
| Total 110 Administration | 60,125.54 | 72,585.00 | -12,459.46 | 82.83 % |
| Total Expenses | \$203,370.06 | \$321,635.00 | \$ -118,264.94 | 63.23 % |
| NET OPERATING INCOME | \$64,854.45 | \$ -71,131.02 | \$135,985.47 | -91.18 % |
| NET INCOME | \$64,854.45 | \$ -71,131.02 | \$135,985.47 | -91.18 % |